

ENGINEERS GEOSCIENTISTS MANITOBA
STATEMENT OF OPERATIONS BUDGET FOR THE YEAR ENDING JUNE 30, 2026
Approved by Council June 12, 2025

STATEMENT OF OPERATIONS

For the period beginning July 01 and ending June 30

| | 2025 FY | | | | 2026 FY | | | Lin Ref |
|---|------------------|------------------|------------------------------------|-----------------|------------------|--|---------------------------------------|------------|
| | Budget | 2025 Actual | \$ Difference 2025 to Budget | % Difference | Budget | \$ Difference to Prior Yr Budget | % Difference to Prior Yr Budget | |
| REVENUES | | | | | | | | |
| Annual certificate and license revenue | 522,420 | 542,987 | 20,567 | 4% | 559,970 | 37,550 | 7% | 1 |
| Annual dues revenue | 4,024,810 | 4,096,097 | 71,287 | 2% | 4,187,250 | 162,440 | 4% | 2 |
| Application assessment and administration fees | 220,790 | 246,840 | 26,050 | 12% | 305,810 | 85,020 | 39% | 3 |
| Cost recoveries | - | 24,059 | 24,059 | Unbudgeted | | | | 4 |
| Examination fees | 121,170 | 143,260 | 22,090 | 18% | 205,530 | 84,360 | 70% | 5 |
| Government grants | - | - | - | Unbudgeted | - | - | Unbudgeted | 6 |
| Meeting and event revenue | 140,220 | 133,635 | (6,585) | -5% | 134,360 | (5,860) | -4% | 7 |
| Other revenue | 50,440 | 60,740 | 10,300 | 20% | 58,080 | 7,640 | 15% | 8 |
| TOTAL REVENUES | 5,079,850 | 5,247,618 | 167,768 | 3% | 5,451,000 | 371,150 | 7% | |
| EXPENSES | | | | | | | | |
| Advertising and promotion | 126,300 | 127,375 | 1,075 | 1% | 182,590 | 56,290 | 45% | 9 |
| Amortization of capital assets | 131,780 | 130,682 | (1,098) | -1% | 123,470 | (8,310) | -6% | 10 |
| Bank and financial service charges | 135,310 | 142,312 | 7,002 | 5% | 143,380 | 8,070 | 6% | 11 |
| Certificates and seals | 32,080 | 39,566 | 7,486 | 23% | 36,850 | 4,770 | 15% | 12 |
| Contract and consulting | 608,030 | 610,496 | 2,466 | 0% | 900,820 | 292,790 | 48% | 13 |
| EngCan and GeoCan annual membership | 88,460 | 89,166 | 706 | 1% | 102,760 | 14,300 | 16% | 14 |
| Equipment rent and lease | 36,780 | 33,049 | (3,731) | -10% | 30,110 | (6,670) | -18% | 15 |
| Honoraria, awards and incentives | 56,130 | 49,921 | (6,209) | -11% | 51,610 | (4,520) | -8% | 16 |
| Insurance | 22,070 | 21,146 | (924) | -4% | 22,780 | 710 | 3% | 17 |
| Legal and accounting fees | 402,700 | 511,285 | 108,585 | 27% | 681,820 | 279,120 | 69% | 18 |
| Licenses dues and subscriptions | 18,040 | 14,392 | (3,648) | -20% | 18,800 | 760 | 4% | 19 |
| Loss on disposal & forfeitures | 9,800 | 12,781 | 2,981 | 30% | 1,500 | (8,300) | -85% | 20 |
| Meeting, venue and speaker costs | 263,020 | 233,817 | (29,203) | -11% | 241,240 | (21,780) | -8% | 21 |
| Office lease and occupancy costs | 432,970 | 396,130 | (36,840) | -9% | 424,280 | (8,690) | -2% | 22 |
| Office supplies and small tools | 26,070 | 25,265 | (805) | -3% | 29,030 | 2,960 | 11% | 23 |
| Payroll taxes, insurance and processing fees | 141,930 | 139,444 | (2,486) | -2% | 158,600 | 16,670 | 12% | 24 |
| Postage and delivery | 54,960 | 59,687 | 4,727 | 9% | 60,120 | 5,160 | 9% | 25 |
| Printing and reproduction | 17,200 | 19,489 | 2,289 | 13% | 22,250 | 5,050 | 29% | 26 |
| Salaries and benefits | 2,470,600 | 2,339,437 | (131,163) | -5% | 2,571,140 | 100,540 | 4% | 27 |
| Secondary professional liability insurance program | 44,030 | 43,907 | (123) | 0% | 46,820 | 2,790 | 6% | 28 |
| * Sponsorships, funding and support | 209,890 | 204,518 | (5,372) | -3% | 217,420 | 7,530 | 4% | 29 |
| Staff and governance recruitment and training | 91,010 | 100,129 | 9,119 | 10% | 62,110 | (28,900) | -32% | 30 |
| Telecommunications, computer and internet | 62,760 | 63,259 | 499 | 1% | 69,030 | 6,270 | 10% | 31 |
| Travel and accommodation | 61,800 | 46,327 | (15,473) | -25% | 56,600 | (5,200) | -8% | 32 |
| TOTAL EXPENSES | 5,543,720 | 5,453,579 | (90,141) | -2% | 6,255,130 | 711,410 | 13% | 33 |
| Excess of Revenue over Expenses Before Investment Revenue (Expenses) | (463,870) | (205,961) | 257,909 | -56% | (804,130) | (340,260) | 73% | 34 |
| Investment Revenue (Expenses) | | | | | | | | |
| Investment income | 342,160 | 430,971 | 88,811 | 26% | 514,200 | 172,040 | 50% | 35 |
| Investment income (unrealized) | 280,890 | 311,762 | 30,872 | 11% | 290,400 | 9,510 | 3% | 36 |
| Investment transaction and portfolio management | (69,300) | (70,056) | (756) | 1% | (73,400) | (4,100) | 6% | 37 |
| Total Investments | 553,750 | 672,677 | 118,927 | 21% | 731,200 | 177,450 | 32% | 38 |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES | 89,880 | 466,716 | 376,836 | 419% | (72,930) | (162,810) | -181% | 39 |
| * Sponsorships, funding and support expense amount | (55,000) | (55,000) | - | 0% | (50,000) | 5,000 | -9% | 40 |

Note: Of the (\$804,130) deficit noted in line 34, \$118,530 of surplus is attributed to general ongoing core operations which will contribute to reserves. The remaining deficit portion of (\$922,670) is attributed to short-term strategic initiatives, and other discretionary spending which will be funded through investment revenues estimated at \$731,200 with the remaining amount being drawn out of restricted and unrestricted reserves.

ENGINEERS GEOSCIENTISTS MANITOBA
CAPITAL, CASH FLOW AND FUNDING SOURCE BUDGET FOR THE YEAR ENDING JUNE 30, 2026

Approved by Council June 12, 2025

| | 2025 Budget | 2025 Actual | Variance | 2026 Budget | Line Ref |
|--------------------------------|------------------------|------------------------|-----------------|------------------------|-----------------|
| CAPITAL PURCHASE BUDGET | | | | | |
| Capital Purchases | | | | | |
| Computer equipment | 12,400 | 14,416 | 2,016 | 20,600 | 41 |
| Computer software | - | 755 | 755 | - | 42 |
| Leasehold improvements | 9,500 | 5,937 | (3,563) | - | 43 |
| Office furniture and equipment | 39,245 | 38,767 | (478) | 16,900 | 44 |
| Total Capital Purchases | 61,145 | 59,876 | (1,270) | 37,500 | 45 |

| | | | | | |
|--|-----------------|----------------|--|------------------|-----------|
| CASH BUDGET | | | | | |
| Estimated Cash Flow | | | | | |
| Excess of revenue over expenses for the year | 89,880 | 466,716 | | (72,930) | 46 |
| Add back: depreciation and amortization | 131,780 | 130,682 | | 123,470 | 47 |
| Add back: loss on disposal | 9,800 | 12,781 | | 1,500 | 48 |
| Add back: effect of revenue deferral | 80,400 | 91,922 | | 88,000 | 49 |
| Deduct: Unrealized gains on investments | (280,890) | (311,762) | | (290,400) | 50 |
| Deduct: capital purchases | (61,145) | (59,876) | | (37,500) | 51 |
| Estimated Net Change to Cash | (30,175) | 330,463 | | (187,860) | 52 |

| | | | | | |
|---------------------------------------|-------------------------------|------------------------------|----------------------------------|--|-----------|
| ESTIMATED CHANGE TO NET ASSETS | | | | | |
| | 2026 Open (ACTUAL) | Change (BUDGETED) | 2026 Close (BUDGETED) | | |
| Net Assets | | | | | |
| Externally restricted | | | | | |
| Externally restricted | - | - | - | | 53 |
| Internally restricted | | | | | |
| Centennial fund | 83,720 | (20,000) | 63,720 | | 54 |
| Investigation and hearing fund | 508,730 | - | 508,730 | | 55 |
| Governance Review fund | 34,443 | (34,443) | - | | 56 |
| Indigenous Outreach fund | 7,690 | (7,690) | - | | 57 |
| Long term reserve fund | 2,772,860 | 355,140 | 3,128,000 | | 58 |
| Total Restricted | 3,407,443 | 293,007 | 3,700,450 | | 59 |
| Investment in fixed assets | 1,058,927 | (87,470) | 971,457 | | 60 |
| Unrestricted net assets | 2,136,829 | (205,537) | 1,931,292 | | 61 |
| Current year surplus (deficit) | | (72,930) | (72,930) | | 62 |
| Total Unrestricted (Operating) | 2,136,829 | | 1,858,362 | | 63 |
| Total Net Assets | 6,603,199 | (72,930) | 6,530,269 | | 64 |

| Line Ref | 2026 Budget Notes |
|----------|--|
| 1 | CofA revenue has been averaging approximately 3% growth through the past five periods. The forecast is 8% over prior year budget, but 3% over actual. |
| 2 | Intern growth estimated at 10% (Average Intern growth has averaged 18% over the last 3 calendar years) with member growth at approx 2%. |
| 3 | Accelerated growth was seen in 2024 and 2025 for general application fees; Assessment fees have not been charged since Dec. '21 and the '26 budget will be adding this back at a reduced fee rate in response to changes to the Admissions processes. |
| 4 | Cost recoveries on Investigation and Discipline hearings, and other legal matters are not budgeted due to infrequency and uncertainty. |
| 5 | Exam fees correlate to applications and intern growth, and has been forecast considering this relationship. Technical exams, which have not been administered since before covid are also being added back, resulting in increased revenue expectations. These revenues are offset by exam administration costs in contract and consulting noted in line 13. |
| 6 | No grant funding is expected for 2026FY. |
| 7 | 2026 budget values are based on 2025 actual amounts, with a deferral of the PEGW Imax event, from 2025 (the variance seen in 2025 budget vs actual) to 2026 |
| 8 | "Other revenue" consists of revenue from job ad postings, and affinity program revenue; 2026 budget is based on 2025 actual and growth trends. |
| 9 | The increase in the 2026 budget is primarily due to a discretionary increase to the annual marketing campaign as part of strategic initiatives to build and enhance the profile of the professions. |
| 10 | Annual amortization and depreciation is calculated based on capital purchase plan amounts and timing, using the assigned depreciation rates for various asset classes. |
| 11 | Comprised of banking fees and card processing fees, which are calculated based on cash collection forecasts. |
| 12 | Based on 2025 amounts (last two months of 2025 were estimated at the time of budget approval). |
| 13 | Based on specified departmental initiatives, projects and programs. Main contributors to the '26 fiscal year increase are Exam Administration costs, which are offset by new revenue, and discretionary project spending on Act Rewrite Elearning Module Development Strat Plan Marketing Development IT Systems Improvements |
| 14 | EngCan fee per member had been reduced from \$10.21 to \$8.00 for the 2024 and 2025 calendar years. The rate is scheduled to increase to \$10 Jan 1, 2026; 6 months into the association fiscal year and considers estimated growth in member numbers. |
| 15 | General office equipment (copiers) and rentals for events. 2026 budget is based on 2025 actual with estimated adjustments for specified events. |
| 16 | Based on specific event plans for speaker honoraria, and policies for volunteer compensation in specific circumstances such as attendance for long hearings. |
| 17 | Based on prior year policies and feedback from broker on estimated increases at renewal - Policies held: (1)Commercial Property, (2)Cyber, (2)Errors and Omissions, (3)Directors and Officers, (4)Comprehensive Crime |
| 18 | Projections for ongoing legal support for Investigations and Discipline are calculated based on 60 month rolling averages with new processes for appeals using the past year experience. Specific estimates for projects such as Act and Bylaw work are based on an RFP process combined with prior year actuals. |
| 19 | 2026 budget values are based on 2025 actual amounts, with a deferral of the PEGW Imax event film licensing fees, from 2025 (the variance seen in 2025 budget vs actual) to 2026 |
| 20 | Estimated four year cyclical computer turnover and the disposal of old machines |
| 21 | 2026 forecasts based on 2025 amounts, combined with itemized event costs planned for 2026. |
| 22 | Adjusted based on 2025 lease schedule and other misc occupancy cost history. The 2025 variance was a one-time adjustment to the 2024 calendar year operating costs by the property management company. |
| 23 | 2026 forecasts based on 2025 amounts, combined with itemized event costs planned for 2026. |
| 24 | Correlates to salaries and benefits line (Ref 27), statutory remittance limits are updated to 2025 for CPP & EI, and HE tax levy exemption (from \$2M in 2023 to \$2.25M in 2024). |
| 25 | Prior year averages plus specific items such as Renewals, AGM, Ingenium are used to forecast 2026. |
| 26 | Prior year averages plus specific items such as Renewals (buck slips will be printed by a vendor in '26 rather than internally), AGM, Ingenium are used to forecast 2026. |
| 27 | Delays in hiring for vacancies in '25 fiscal year resulted in under-spending. '26 Continues on at current staff levels with a 2% cost of living adjustment in July 2025, contract step increases, and full year salaries for positions that had been budgeted as partial year positions in the '25 FY. |
| 28 | Engineers Canada Secondary Professional Liability Insurance Program amounts updated to the 2025 member year policy values (deferred and recognized monthly). |
| 29 | Increases to EDI sponsorship initiatives including Black Engineers, 30/30, and Indspire. Harvest (charitable donation) was reduced by \$5K |
| 30 | Consists of staff and volunteer recruitment and training costs. Higher than expected recruitment costs occurred in '25 to fill vacancies, creating the variance to budget. Executive Coaching for Directors occurred in 2025 as a one-time focused training exercise and will not recur in 2026. |
| 31 | Consists of software as a service fees, and has increased as a result of new staff, and possible outsourcing of some in-house IT components. |
| 32 | Specified travel plans by departments, executive and council. Includes EngCan and GeoCan out of province meetings. |
| 33 | Total expenses including ongoing core operations and all strategic initiatives, projects and programming. |
| 34 | Of this amount, \$118,530 surplus is attributed to general operations which will contribute to reserves, while the remaining deficit portion of (\$922,670) is attributed to short-term special initiatives, one-time costs, and discretionary spending funded through investments and existing reserves accumulated through prior year surpluses. |
| 35 | Dividends, interest and realized gains and losses; Based on prior experience, expected portfolio growth, and assumes no major market changes during the upcoming year. |
| 36 | Gains and losses resulting from market value changes on equities held; Based on prior experience and assumes markets will resume normal stability within the next year. |
| 37 | Calculated based on portfolio value; funds drawn, contributed or reinvested will change this value. |
| 38 | Net investments supplement the funding of special projects, programs and initiatives. |
| 39 | Estimated net deficiency inclusive of core operations, strategic projects and initiatives, and investments, which flows through unrestricted net assets on the Statement of Financial Position. |
| 40 | To separate out the value of 'Charitable Donations' included in Sponsorships, funding and support (Ref 29) - Habitat for Humanity Build \$20K; Spaghetti Bridge MB Harvest Donation \$30K (reduced by \$5K compared to 2025). |
| 41 | Cyclical computer replacement, new staff computers and miscellaneous peripherals. |
| 42 | No software purchases planned for 2026FY; moving to cloud services and software as a service in recent years, with impact on line 31 on the Statement of Operations. |
| 43 | No leasehold improvements scheduled for 2026FY |
| 44 | General furniture and equipment acquisition and replacements; pop-up display kits |
| 45 | Capital purchases impact amortization of capital assets; line 10 on the statement of operations. |
| 46 | Budgeted statement of operations surplus. |
| 47 | Non cash expense from line 10 on the statement of operations. |
| 48 | Non cash expense from line 20 on the statement of operations. |
| 49 | Cash collected for Annual dues and licenses is subject to deferral of unearned amounts and revenue recognition as it is earned. This line reflects the difference between the expected cash collected, and recognized revenue. |
| 50 | Non cash revenue from line 36 on the statement of operations. |
| 51 | Capital purchase total from line 45 reduces cash on hand. |
| 52 | Estimated net change to cash during the year; this amount can be absorbed through cash and highly liquid investments (cash equivalents). |
| 53 | No external funding planned (grant funding) for 2026. |
| 54 | Carry-over from Centennial year as a result of COVID; Planned expenditures on Centennial items. |
| 55 | Reserve for un-budgeted legal costs related to investigations and hearings. |
| 56 | \$50K spending noted in the Statement of Operations under 'Contract and consulting' will come from the restricted fund to finance governance review work in 2026, requiring a top-up of \$15,557. |
| 57 | Unspent portion of funds from year when the Indigenous Outreach program was initiated and cost recoveries from prior years will be used and the fund will wind-up. |
| 58 | Reserve for unforeseen, extrordinary events; the target amount set through policy is 50% annual expense budget excluding investments. The adjustment will top up this reserve. |
| 59 | Total estimated value of funds restricted for specified use at the end of the fiscal year. |
| 60 | Net assets constrained in fixed asset original cost, less accumulated depreciation - includes acquisitions and dispositions. |
| 61 | Unrestricted funds available for use, or reallocation to other funds for strategic priorities; the estimated change is a result of the values flowing through the restricted funds. |
| 62 | Current year surplus that is added (or subtracted in the case of a deficit year) at the close of the fiscal year to unrestricted net assets. |
| 63 | Total expected unrestricted net assets at the end of the fiscal year. |
| 64 | Total net assets increases by the annual surplus or decreases in the case of a net deficit. |

ENGINEERS GEOSCIENTISTS MANITOBA
DUES AND FEES LIST FOR THE FISCAL YEAR ENDING JUNE 30, 2026

Approved by Council June 12, 2025

| | Current Total Including GST | New Total Including GST | Total Change Including GST | Effective Date of Change |
|--|--------------------------------------|-------------------------------|-------------------------------------|--------------------------------|
| Annual Dues | | | | |
| General Member | 536.00 | 536.00 | - | N/A |
| General Member (dues relief) | (268.00) | (268.00) | - | N/A |
| General Member (dues waived) | (536.00) | (536.00) | - | N/A |
| Intern | 268.00 | 268.00 | - | N/A |
| Intern (dues relief) | (134.00) | (134.00) | - | N/A |
| Member On Leave | 110.00 | 110.00 | - | N/A |
| Senior Member | 536.00 | 536.00 | - | N/A |
| Senior Member (dues waived) | (536.00) | (536.00) | - | N/A |
| Student | 20.00 | 20.00 | - | N/A |
| Annual Licence | | | | |
| Certificate of Authorization (Practising Entity) | 500.00 | 500.00 | - | N/A |
| Certificate of Authorization (Sole Practitioner) | 250.00 | 250.00 | - | N/A |
| Specified Scope | 536.00 | 536.00 | - | N/A |
| Specified Scope (dues relief) | (268.00) | (268.00) | - | N/A |
| Temporary Licensee | 536.00 | 536.00 | - | N/A |
| Application Fee | | | | |
| Certificate of Authorization | 250.00 | 250.00 | - | N/A |
| General Admission (non-refundable) | 150.00 | 150.00 | - | N/A |
| Specified Scope of Practice | 150.00 | 150.00 | - | N/A |
| * Intern to Professional Member | - | 50.00 | 50.00 | 2025-08-01 |
| Assessment Fee | | | | |
| Academic | 440.00 | 200.00 | (240.00) | 2025-07-01 |
| Exam Re-Read (non-refundable) | 250.00 | 330.00 | 80.00 | 2025-07-01 |
| *** Geoscience | 105.00 | 105.00 | - | N/A |
| *** Interview Fee (non-refundable) | 500.00 | 500.00 | - | N/A |
| Re-Assess | 125.00 | 125.00 | - | N/A |
| Reinstatement | 233.00 | 150.00 | (83.00) | 2025-07-01 |
| *** Thesis Reading (non-refundable) | 240.00 | 240.00 | - | N/A |
| Administration Fee | | | | |
| Cancellation of Suspension | 105.00 | 105.00 | - | N/A |
| CBA (non-refundable) | 56.18 | 56.18 | - | N/A |
| Copy of Report | 53.50 | 53.50 | - | N/A |
| De-Registration | 100.00 | 100.00 | - | N/A |
| Late Fee (non-refundable) | 52.50 | 52.50 | - | N/A |
| Letter of Good Standing | 21.00 | 21.00 | - | N/A |
| Stamp Replacement | 57.75 | 57.75 | - | N/A |
| Deposit | | | | |
| *** Discipline Appeal | 500.00 | 500.00 | - | N/A |
| *** Registration Appeal | 500.00 | 500.00 | - | N/A |
| Exam Fee | | | | |
| National Professional Practice Exam | 260.00 | 260.00 | - | N/A |
| *** PPE Writer's Fee | 130.00 | 130.00 | - | N/A |
| Technical Exam | 300.00 | 460.00 | 160.00 | 2025-07-01 |

* New fee added for 2026 FY to accommodate Manual of Admissions updates

*** Inactive