2021 Salary and Compensation Survey

Engineers/Geoscientists Members

Engineers Geoscientists Manitoba June 2022



PROBE RESEARCH INC.

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For More Information:

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Key Findings

Industry Sectors and Job Functions with Highest and Lowest Mean Base Salary:

- Overall, the industry sectors with the <u>highest</u> mean base salaries are Communications (\$160,000), Regulatory Agencies (\$152,639) and Consulting (\$135,228).
- The sectors with the lowest mean base salaries include Transportation Equipment (\$72,796) and Biomedical (\$80,145).
- The job functions with mean base salaries greater than \$100,000 include Administrative services (\$186,907), Management (\$132,672), Teaching (\$124,073), Computer services (\$114,983) and Planning (\$106,905).
- The lowest paid job functions include Quality Assurance (\$76,780) and Production (\$76,040).

Employment Dimensions:

- Around seven-in-ten are employed by private companies, particularly Entry Level engineers.
- More than one-in-ten are employed in Consulting (23%), Utilities (16%) or Manufacturing (12%) with the rest being employed in a wide variety of industries.
- Design (28%), Project Management (21%) and Management (20%) are the principal job functions mentioned most often by respondents.
- Four-in-ten work for firms with greater than 500 employees, with higher level engineers most likely to be employed by these larger firms. Around one-quarter work in mid-size firms (21-500 employees), particularly Entry Level engineers.
- Overall, members' official work week is 38.64 hours with most working slightly more on average (41.94).

Key Findings (cont'd)

Remuneration:

- Overall, nearly seven-in-ten are satisfied with their level of remuneration (69% vs. 73% in 2020) although high levels of satisfaction do not reach 50%. Indeed, declines in satisfaction with remuneration were expressed among all engineers this round, especially Intermediate Level engineers and those working in the public sector.
- The average salary plus bonuses for full-time engineers/geoscientists has increased slightly in the last two years.
- Overall average salary including bonuses is \$109,793 (up from \$107,720 in 2020)
 - \$71,016 for Entry Level (up from \$69,286 in 2020)
 - \$88,589 for Junior (up from \$87,848 in 2020)
 - \$117,491 for Intermediate (up from \$113,337 in 2020)
 - \$147,195 for Advanced Level engineers (up from \$141,319 in 2020)
- Salary increases were also noted by sector this year. Those working in the private sector including salary and bonuses earn an average of \$107,377 (up from \$104,992 in 2020), while their public sector counterparts earn \$115,026 on average (up only slightly from \$114,052 in 2020) and those working in non-profit/education sectors earn \$122,301 (up significantly from \$110,625 in 2020).
- Overall, the average salary and bonus paid to part-time engineers/geoscientists has also climbed to \$67,582 from \$43,541 in 2020. (Note this data is based on a very small sample of 27 respondents.)
- Three-quarters have received at least one salary adjustment in 2020 that includes a net salary percentage increase of 5% (up from 4.2% in 2020), rising to 6.6 among Junior Level engineers.
- Four-in-ten do not receive any compensation for working overtime, particularly Advanced Level engineers (56% do not receive overtime remuneration). Three-in-ten overall receive a combination of pay and time off for working overtime.

Key Findings (cont'd)

Paid Benefits:

- All receive paid vacation time although not all receive paid sick days. Entry Level (80%) and those who work in the private sector (81%) were least likely to receive paid sick days.
- Overall, engineers/geoscientists average 19 days of vacation a year (rising to 23 for Advanced Level engineers).
- Around one-half of respondents share the costs of their dental, drug and extended health plans with their employers, although those working in the public sector were more likely to have these paid by their employer.
- More than one-half share the costs of a pension plan and four-in-ten share the costs of RRSPs, while a majority (68%) do not have any stock purchase options through their employer (especially those Advanced Level engineers).
- Life insurance and long-term disability were most likely to be a shared expense between employer/employee. However, Intermediate and Advanced Level engineers were more likely than their lower-level counterparts to have their employer pay for their short- and long-term disability insurance.
- Parental leave, on the other hand, was not offered as a benefit for three-in-ten engineers. However, nearly two-in-five (39%) in the Public sector have their parental leave paid solely by their employer.
- A majority of employers pay for professional development courses including continuing education (52%) and job training (80%). Fewer Entry Level engineers had their professional development courses/dues paid by their employer, compared to their more experienced counterparts.
- In terms of professional dues, 79% had their professional dues paid by their employer and 56% had technical society dues paid by their employers. Those working in the private sector were more likely to have their professional and technical society dues paid by their employer.

Key Findings (cont'd)

Benefits Offered by Employers:

- Around two-in-five engineers (especially those working in the private sector) are offered additional financial benefits including profit sharing (25%), a savings plan (20%) and a productivity incentive (15%).
- Flexible work hours (83%) and leaves of absence (58%) are offered by a majority of employers, although job sharing was less apparent (12%).
- Vehicles (9%) and vehicle allowances (19%) are provided by far fewer employers. One-quarter of those who work in the public sector have a vehicle allowance offered by their employers.
- For engineers/geoscientists who are parents, parental leave is offered by around one-half of employers (53%) while daycare is offered by only 1% of employers. However, one-in-ten of those working in education or non-profit sectors have daycare offered through their employer.
- Liability insurance is a benefit provided by one-third of employers. Advanced Level engineers (47%) are far more likely to have this benefit as part of their employment benefits compared to Entry Level engineers (18%).



Methodology

Research Objectives

Engineers Geoscientists Manitoba conducted an online survey among its engineer and geoscience members. The purpose of the research was to collect information on the salary and compensation packages provided by employers for 2021. Probe Research Inc. was retained to analyze the data and report on the findings.

Methodology

An online survey was administered and made available by Engineers Geoscientists Manitoba to its members via their database portal. Notice of the survey was sent by bulk email to the members who had opted in to the 'Enews Consent' mailing list.

The survey was available for completion from April 11 – May 9, 2022.

A total of 933 members completed the entire survey for a response rate of 16%.

Sample

The survey was offered to all Interns and Members as of April 11, 2022 with a home and work address in Manitoba. Self-employed engineers/geoscientists are not included in these results.

With a sample of 933 eligible engineers/geoscientists, the margin of error is \pm 2.94 percentage points, 19 times out of 20 (finite population correction).



Experience Level Definitions

Below are the definitions used to describe the four levels of engineers/geoscientists as of December 31, 2021 who participated in this research:

Entry Level: This includes engineering/geoscience interns (EIT/GIT) who have not yet received a professional designation and/or who have 1-4 years experience after graduation.

Junior Level: This includes engineers/geoscientists with a professional designation (P.Eng./P.Geo.) and who have 5-9 years of experience after graduation.

Intermediate Level: This includes engineers/geoscientists with a professional designation (P.Eng./P.Geo.) and who have 10-19 years experience after graduation.

Advanced Level: This includes engineers/geoscientists with a professional designation (P.Eng./P.Geo.) and 20+ years experience after graduation.

Profile of Respondents

Profile of Respondents

| | Total (N=933) (%) | Entry (n=227) (%) | Junior (n=161) (%) | Intermediate (n=290) (%) | Advanced (n=255) (%) |
|---------------------|-------------------------|-------------------------|--------------------------|--------------------------------|----------------------------|
| Gender | | | | | |
| Male | 80 | 73 | 75 | 85 | 86 |
| Female | 19 | 27 | 25 | 15 | 14 |
| Age | | | | | |
| Under 30 years | 19 | 64 | 20 | 0 | 0 |
| 30 to 39 years | 39 | 28 | 76 | 62 | 0 |
| 40 to 49 years | 22 | 6 | 3 | 34 | 35 |
| 50 + years | 19 | 2 | 1 | 3 | 64 |
| Mean Age: | 39 years | 30 years | 32 years | 39 years | 53 years |
| Indigenous Identity | | | | | |
| Métis | 4 | 3 | 6 | 3 | 3 |
| First Nations | 0 | 1 | 0 | 0 | 0 |

Profile of Respondents (cont'd)

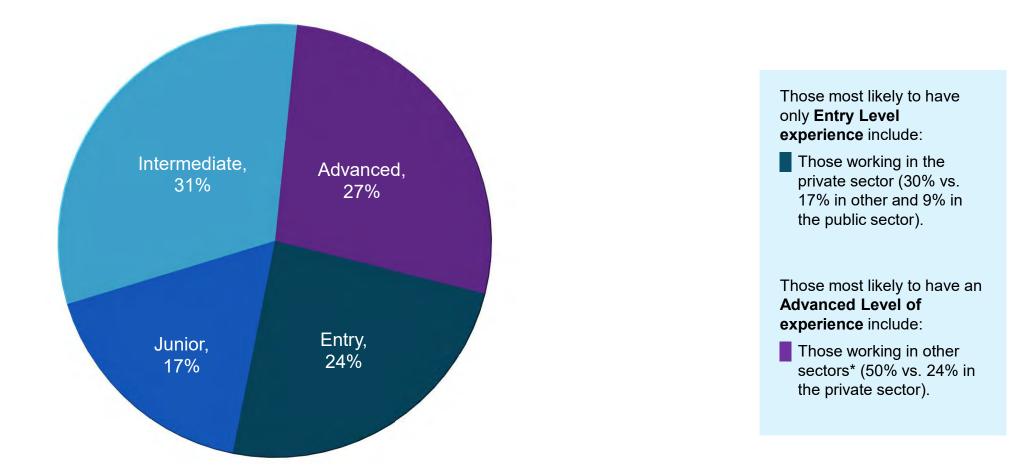
| | Total (N=933) (%) | Entry (n=227) (%) | Junior (n=161) (%) | Intermediate (n=290) (%) | Advanced (n=255) (%) |
|---------------------------------|-------------------------|-------------------------|--------------------------|--------------------------------|----------------------------|
| Changed Employers in 2021 | | | | | |
| Yes | 7 | 11 | 11 | 6 | 2 |
| Principal Location | | | | | |
| Winnipeg | 83 | 82 | 81 | 85 | 84 |
| Southern Manitoba | 13 | 14 | 18 | 11 | 12 |
| Northern Manitoba | 3 | 4 | 1 | 3 | 4 |
| Outside Manitoba | 0 | 0 | 1 | 0 | 0 |
| Degree from Canadian University | | | | | |
| Yes | 85 | 81 | 88 | 85 | 87 |
| Average Year of Bachelor Degree | 2006 | 2016 | 2013 | 2007 | 1992 |
| Additional Education | | | | | |
| None | 62 | 76 | 66 | 57 | 54 |
| Masters | 20 | 14 | 19 | 22 | 24 |
| Second Bachelor Degree | 5 | 4 | 4 | 4 | 7 |
| MBA | 4 | 1 | 3 | 6 | 5 |
| PhD | 4 | 0 | 3 | 4 | 5 |
| Other | 9 | 6 | 8 | 10 | 11 |
| | | | | | |

Profile of Respondents (cont'd)

| | Total (N=933) | Entry (n=227) | Junior (n=161) | Intermediate (n=290) | Advanced (n=255) |
|---------------------------------------|------------------|------------------|-------------------|-------------------------|---------------------|
| Employment Status | | | | | |
| Full-time | 98% | 99% | 99% | 97% | 97% |
| Part-time | 1% | 0% | 0% | 1% | 2% |
| Unemployed | 0% | 1% | 0% | 0% | 0% |
| Maternity/Paternity Leave | 1% | 0% | 1% | 1% | 1% |
| Average Salary Plus Bonus (Full-time) | | | | | |
| Salary | \$99,841 | \$66,130 | \$82,806 | \$106,702 | \$131,145 |
| Bonus | \$9,988 | \$4,896 | \$5,783 | \$10,789 | \$16,022 |
| Vacation | | | | | |
| Average # of days | 19 | 13 | 16 | 20 | 23 |
| Other Compensation | | | | | |
| Overtime | 61% | 70% | 68% | 64% | 44% |
| Profit Sharing | 25% | 24% | 27% | 24% | 25% |
| Productivity Incentive | 15% | 13% | 16% | 17% | 15% |

Level of Experience

Around three-in-ten members are classified as "Intermediate" or "Advanced" level professionals

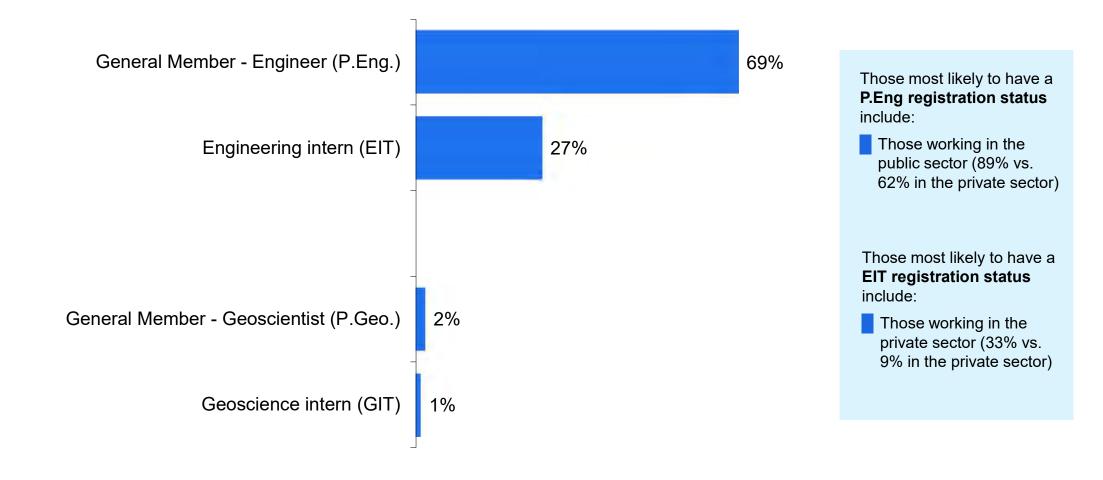


Which of the following best describes your level of experience as of December 31, 2021?

*"Other sectors" include educational institutions and non-profit organizations Base: All respondents (N=933)

Registration Status

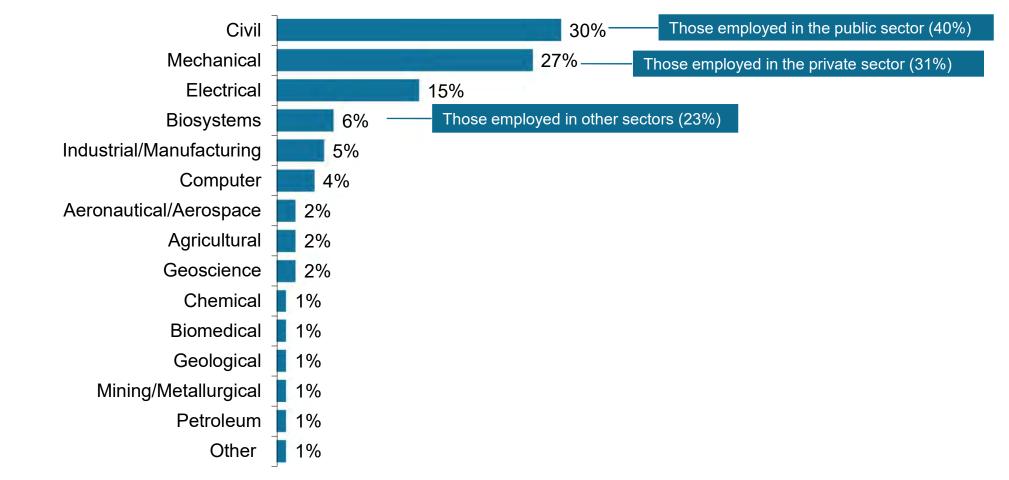
Vast majority of members are P.Engs or Engineering interns



What is your registration status as of December 31, 2021?

Discipline of First Degree

Three-in-ten are civil or mechanical engineers



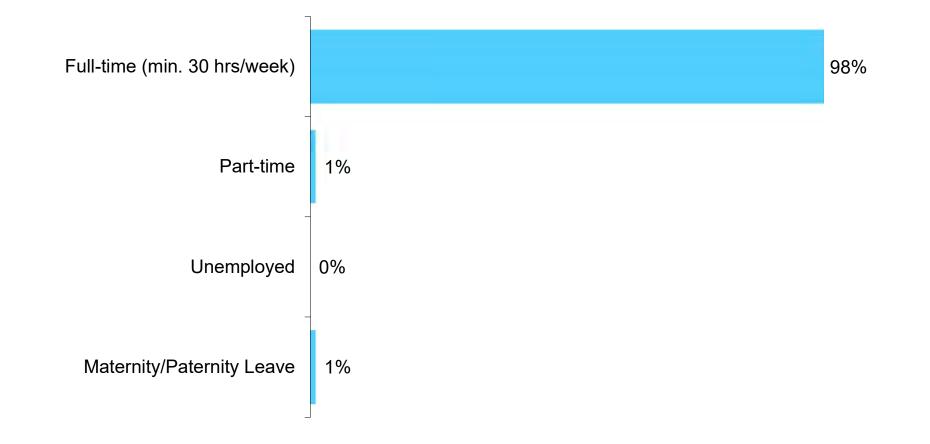
What is your discipline of first degree (in engineering or geoscience)?



Employment Dimensions

Employment Status

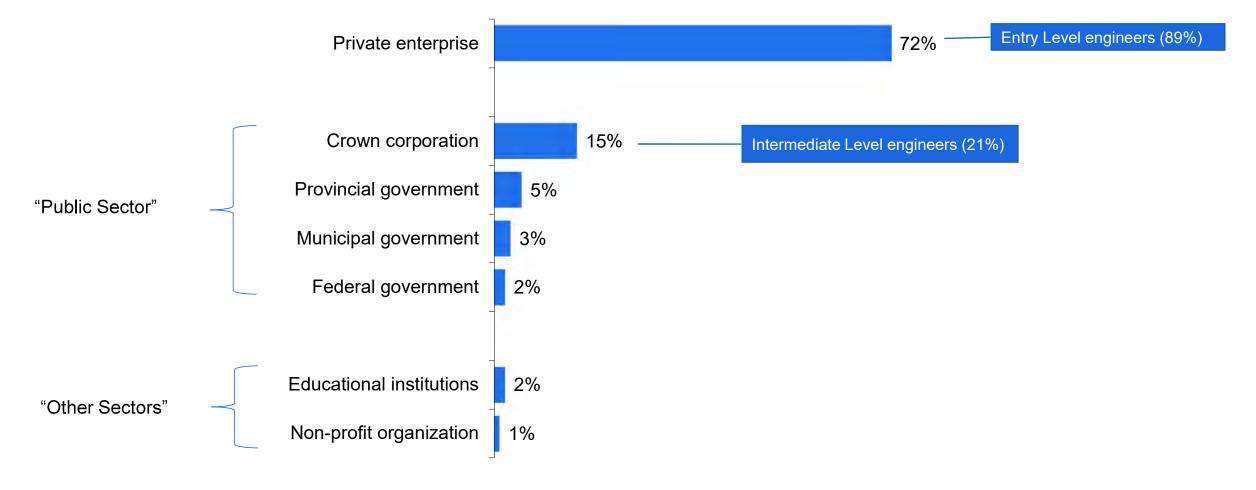
Virtually all are employed on a full-time basis



What is your employment status as of December 31, 2021?

Primary Employment Sector

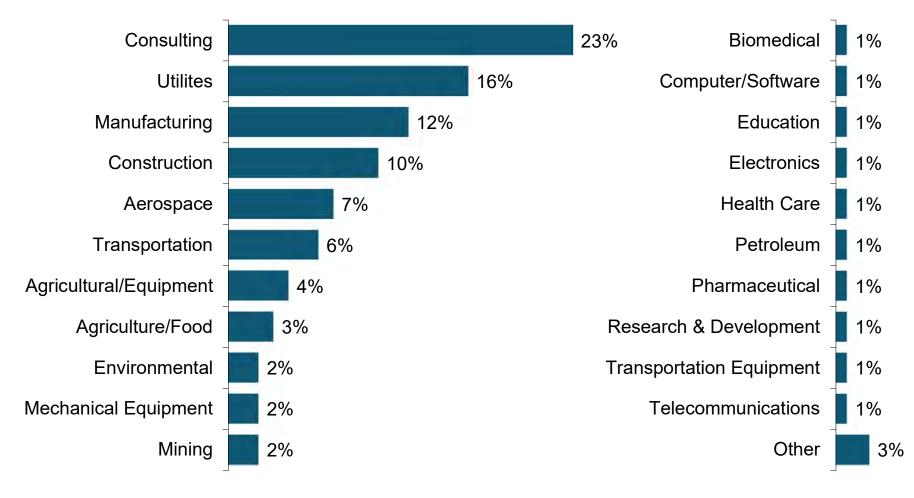
Most employed by private companies



Which is your primary employment sector?

Primary Industry Sector

Four in ten employed in the consulting or utilities sector



Entry Level engineers are **least** likely to be employed in the utilities sector (4% vs. 22% among Intermediate Level engineers).

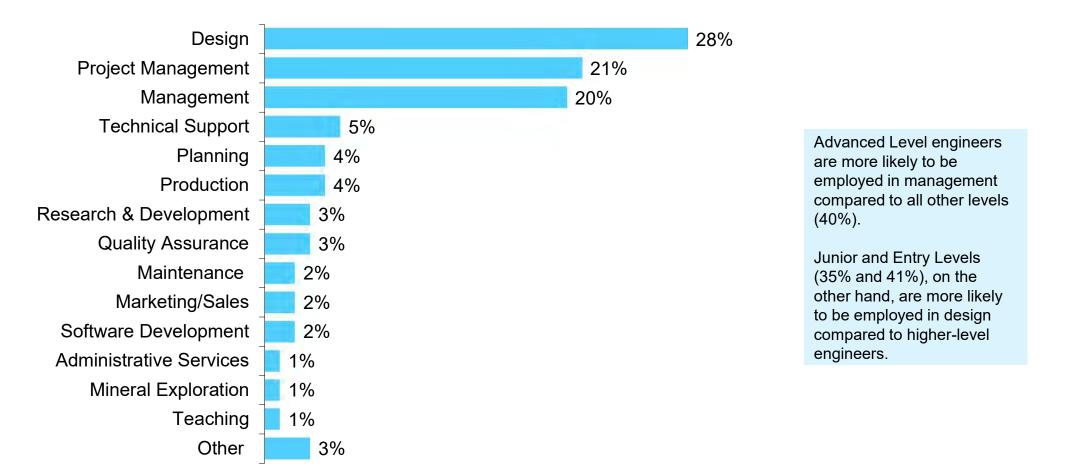
They are, however, **more** likely to be employed in the manufacturing sector (20% vs. 8% among Intermediate Level engineers).

Those employed in the private sector are most likely to be in the consulting industry (31%).

Which is your primary employment sector?

Principal Job Function

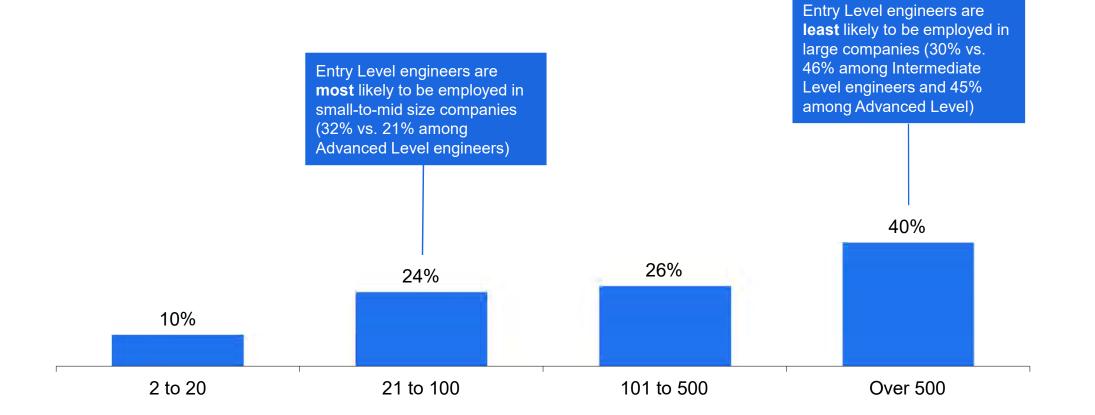
Design, project management and management are the most common principal job functions



What is your principal job function (check one only)?

Size of Manitoba Employer

A plurality work for large companies

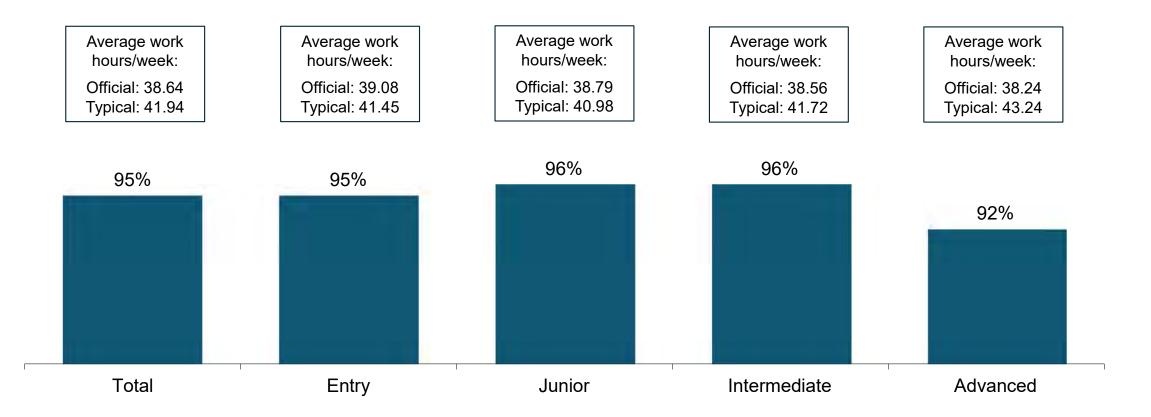


What is the size of your employer organization in Manitoba?

Length of Official/Typical Work Week

Many exceed "official" weekly hours

Those who report an "official" work week

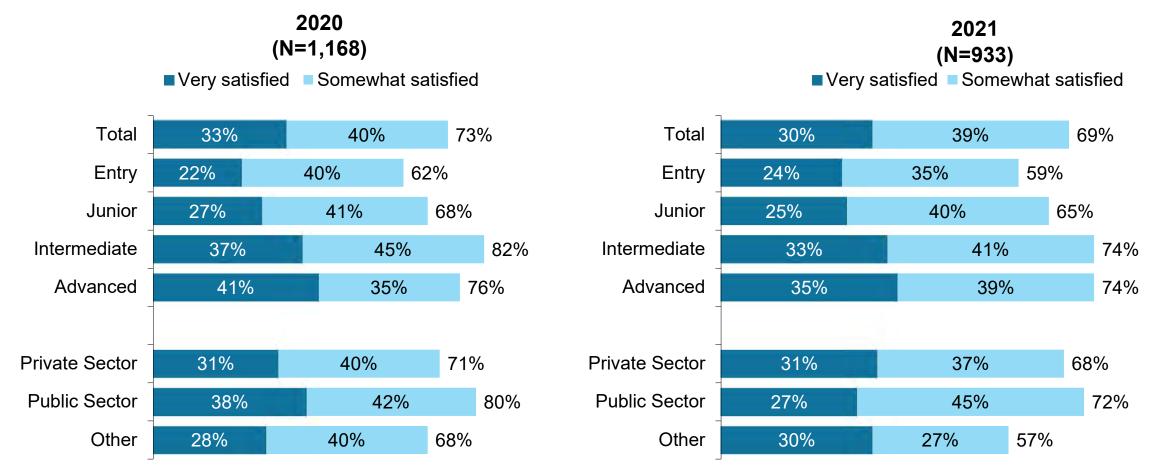


Do you have an official work week?

A Focus on Remuneration

Overall Satisfaction with Remuneration

Declines reported in levels of satisfaction with remuneration over the past two years, especially among Intermediate Level engineers and those working in the public and other sectors



Overall, how satisfied are you with the level of remuneration for your current job?

Salary and Bonus: Full-Time by Experience Level

| Full-Time Engineers/Geoscientists | | | | | | |
|-----------------------------------|------------------|-------------------|-------------------------|---------------------|--|--|
| | Entry (n=210) | Junior (n=159) | Intermediate (n=286) | Advanced (n=251) | | |
| Average Base Salary | \$66,130 | \$82,806 | \$106,702 | \$131,145 | | |
| Average Bonus | \$4,896 | \$5,783 | \$10,789 | \$16,022 | | |
| AVERAGE SALARY PLUS BONUS*: | \$71,016 | \$88,589 | \$117,491 | \$147,167 | | |
| Minimum Average Salary Plus Bonus | \$14,000 | \$51,000 | \$51,500 | \$55,000 | | |
| Median Average Salary Plus Bonus | \$67,400 | \$85,500 | \$112,000 | \$135,000 | | |
| Maximum Average Salary Plus Bonus | \$147,000 | \$145,000 | \$260,000 | \$625,000 | | |

Please report your 2021 pre-tax earnings and bonuses:

Base: All respondents (N=933) *Sums are based on rounding

Salary and Bonus: Full-Time by Sector

| Full-Time Engineers/Geoscientists | | | | | | |
|-----------------------------------|--------------------|-------------------|------------------|--|--|--|
| | Private (n=646) | Public (n=231) | Other (n=29*) | | | |
| Average Full-Time Base Salary | \$95,106 | \$110,354 | \$121,429 | | | |
| Average Full-Time Bonus | \$12,274 | \$4,671 | \$1,483 | | | |
| AVERAGE SALARY PLUS BONUS**: | \$107,377 | \$115,025 | \$122,301 | | | |
| Minimum Average Salary Plus Bonus | \$14,000 | \$25,276 | \$55,240 | | | |
| Median Average Salary Plus Bonus | \$93,000 | \$113,641 | \$115,500 | | | |
| Maximum Average Salary Plus Bonus | \$625,000 | \$289,000 | \$245,000 | | | |

Please report your 2021 pre-tax earnings and bonuses:

Base: All respondents (N=933) *Caution: Small base **Sums are based on rounding

Salary and Bonus: Part-Time by Experience Level

| Part-Time Engineers/Geoscientists | | | | | | |
|-----------------------------------|------------------|------------------|------------------------|--------------------|--|--|
| | Entry (n=17*) | Junior (n=2*) | Intermediate (n=4*) | Advanced (n=4*) | | |
| Average Salary | \$48,002 | \$50,404 | \$79,090 | \$104,000 | | |
| Average Bonus | \$6,099 | \$0 | \$16,081 | \$1,875 | | |
| AVERAGE SALARY PLUS BONUS*: | \$54,101 | \$50,404 | \$95,170 | \$105,875 | | |
| Minimum Average Salary Plus Bonus | \$12,928 | \$35,808 | \$45,000 | \$39,000 | | |
| Median Average Salary Plus Bonus | \$42,546 | \$50,504 | \$86,341 | \$112,250 | | |
| Maximum Average Salary Plus Bonus | \$206,500 | \$65,000 | \$163,000 | \$160,000 | | |
| | | | | | | |
| Average weeks worked per year | 32 | 40 | 33 | 30 | | |

Please report your 2021 pre-tax earnings and bonuses:

Base: All those working part-time responding (n=27)

*Caution: Small Bases

**Sums are based on rounding

Salary and Bonus: Part-Time by Sector

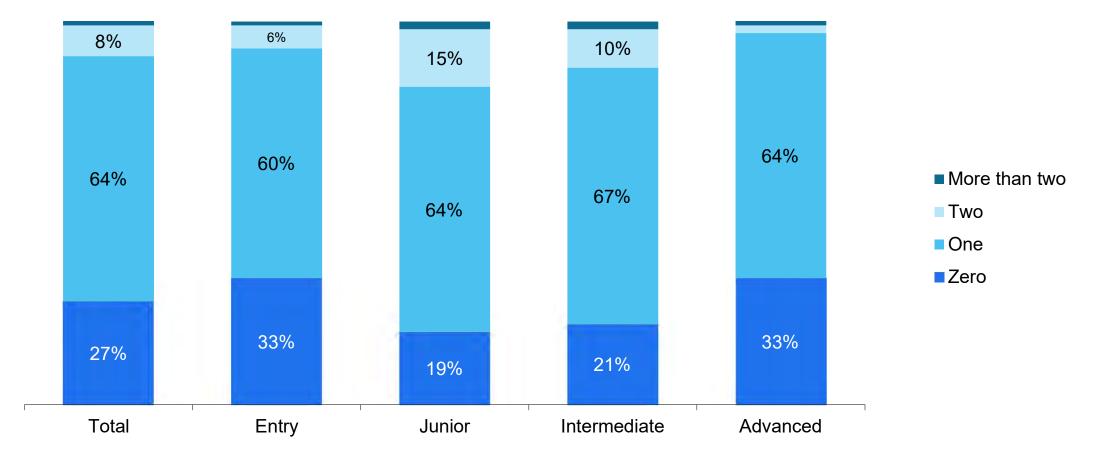
| Part-Time Engineers/Geoscientists | | | | | |
|-----------------------------------|--------------------|------------------|-----------------|--|--|
| | Private (n=22*) | Public (n=4*) | Other (n=1*) | | |
| Average Salary | \$55,879 | \$64,964 | \$160,000 | | |
| Average Bonus | \$7,978 | \$0 | \$0 | | |
| AVERAGE SALARY PLUS BONUS: | \$63,857 | \$64,964 | \$160,000 | | |
| Minimum Average Salary Plus Bonus | \$12,928 | \$19,152 | \$160,000 | | |
| Median Average Salary Plus Bonus | \$50,000 | \$55,352 | \$160,000 | | |
| Maximum Average Salary Plus Bonus | \$206,500 | \$130,000 | \$160,000 | | |
| Average weeks worked per year | 33 | 27 | 52 | | |

Please report your 2021 pre-tax earnings and bonuses:

Base: All those working part-time responding (n=27) *Caution: Small Bases

Base Salary Adjustments

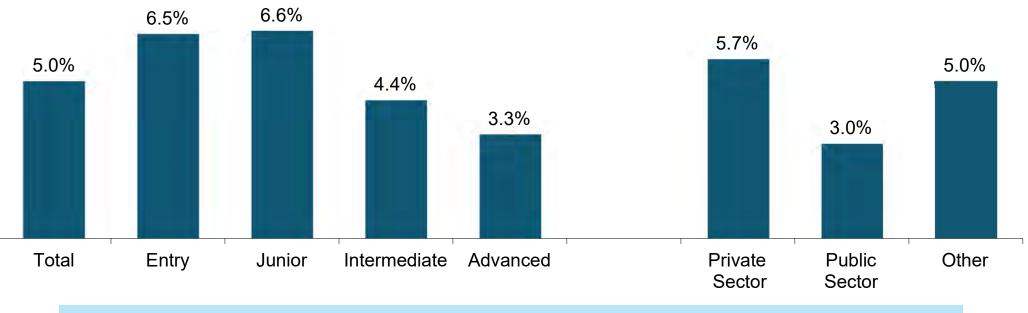
Majority received at least one salary adjustment in 2021



How many base salary adjustments did you receive during 2021?

Net Salary Average Percentage Increase

Lower-level engineers/geoscientists received the greatest salary increase



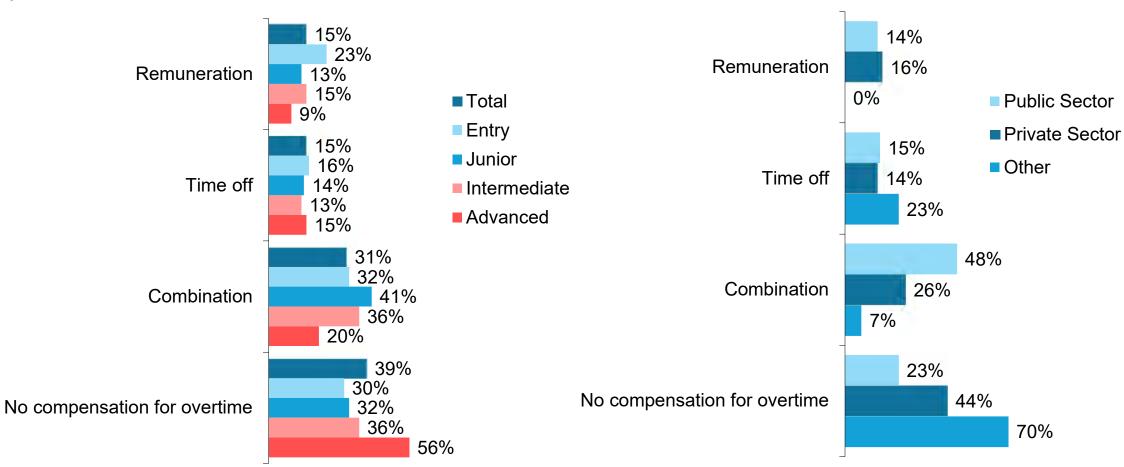
A total of 4 respondents indicated they received a <u>decrease</u> in their base salary in 2021, with an average decrease of 16.6%.

What is your net percentage change in 2021 base pay from 2020 (i.e. 3.5%)

Base: All respondents (N=676)

Type of Overtime Compensation

Higher level engineers and those working outside of the private sector are least likely to receive compensation for overtime



Do you receive overtime compensation?

Base: All respondents (N=676)

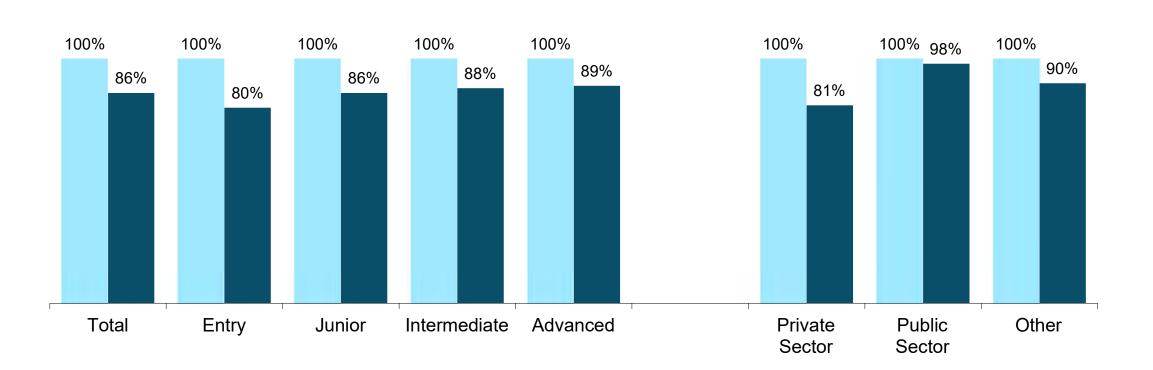


Paid Vacation and Sick Time

While all receive paid vacation time, slightly fewer receive paid sick days

Those indicating they receive paid vacation and sick days

Paid Sick

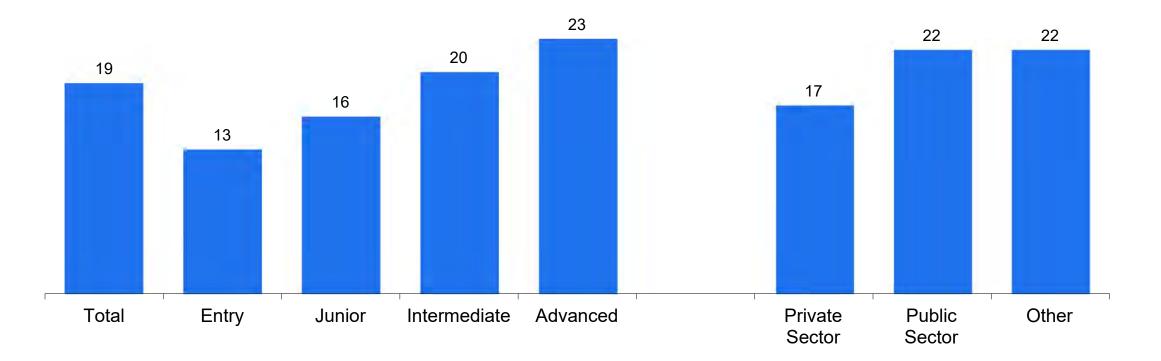


Paid Vacation

Do you receive paid vacation? Does your employer provide paid sick time?

Average Number of Vacation Days

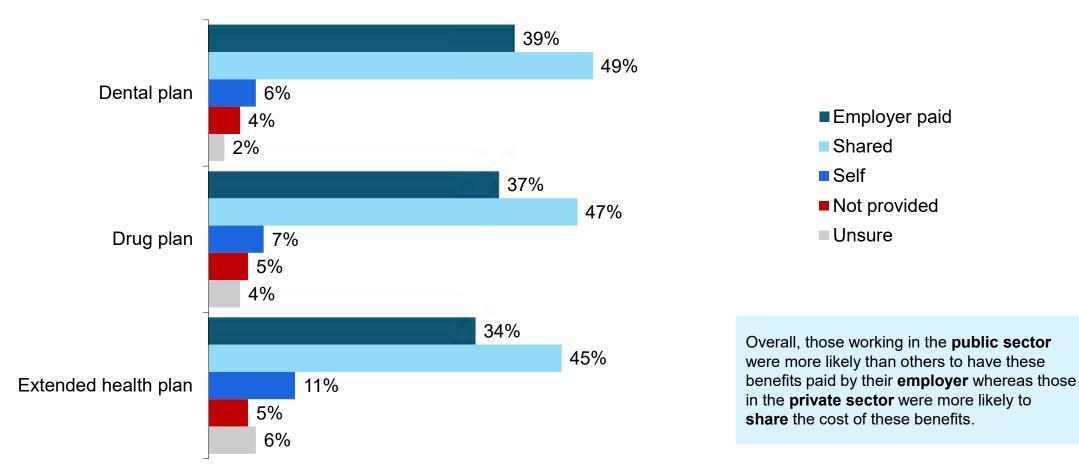
Advanced Level engineers receive an average of 4 weeks paid vacation



How many days paid vacation did you earn in the 2021 calendar year?

Paid Health Benefits

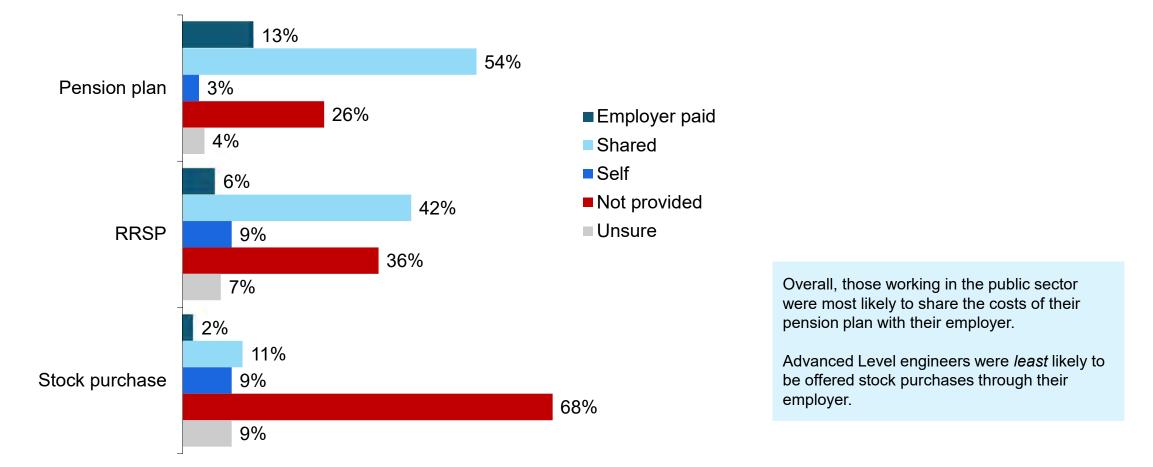
Nearly one-half of all types of engineers share the cost of health benefits



Does your employer provide the following benefits?

Paid Retirement Benefits

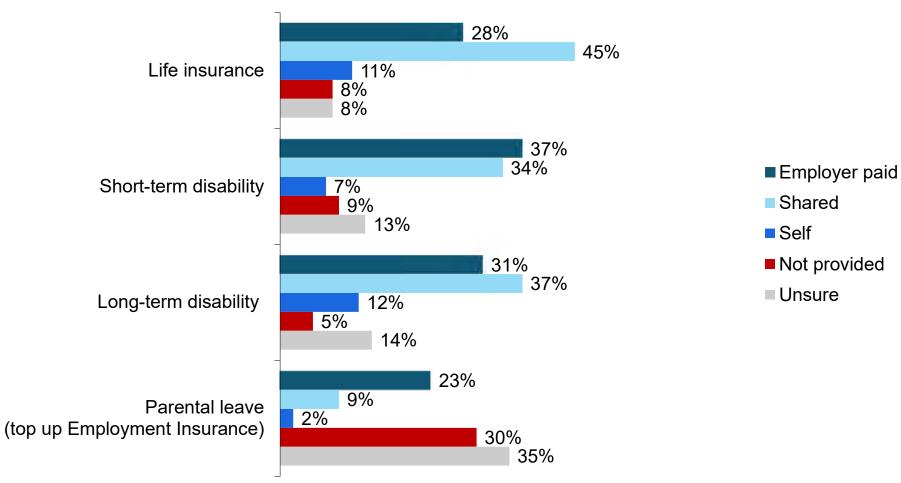
More than one-half share the costs of a pension plan, while few are offered stock purchases



Does your employer provide the following benefits?

Paid Leave and Disability Benefits

A plurality share the cost of insurance premiums with their employer



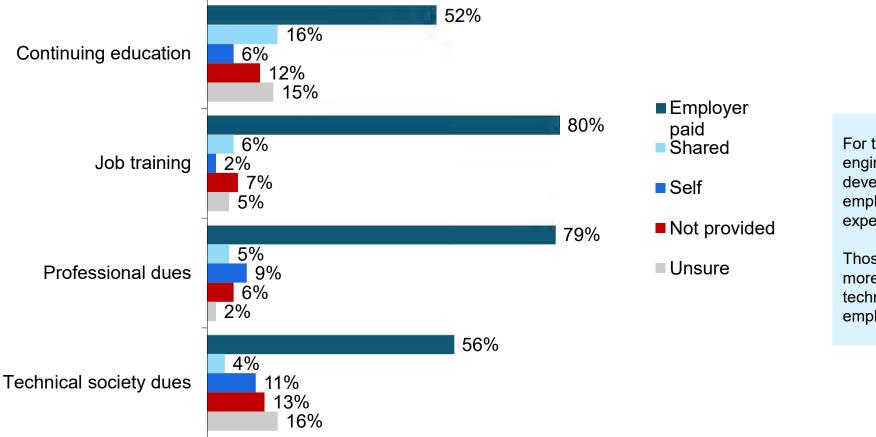
Overall, those working in the public sector were most likely to share the cost of insurance plans with their employer. However, nearly two in five (39%) have their parental leave paid solely by their employer.

Intermediate and Advanced Level engineers were more likely than their junior counterparts to have their employer pay for short and long-term disability insurance.

Does your employer provide the following benefits?

Professional Development

Majority of employers pay for PD courses/dues



For the most part, fewer Entry Level engineers had their professional development courses/dues paid by their employer, compared to their more experienced counterparts.

Those working in the private sector were more likely to have their professional and technical society dues paid by their employer.

Does your employer provide the following benefits?

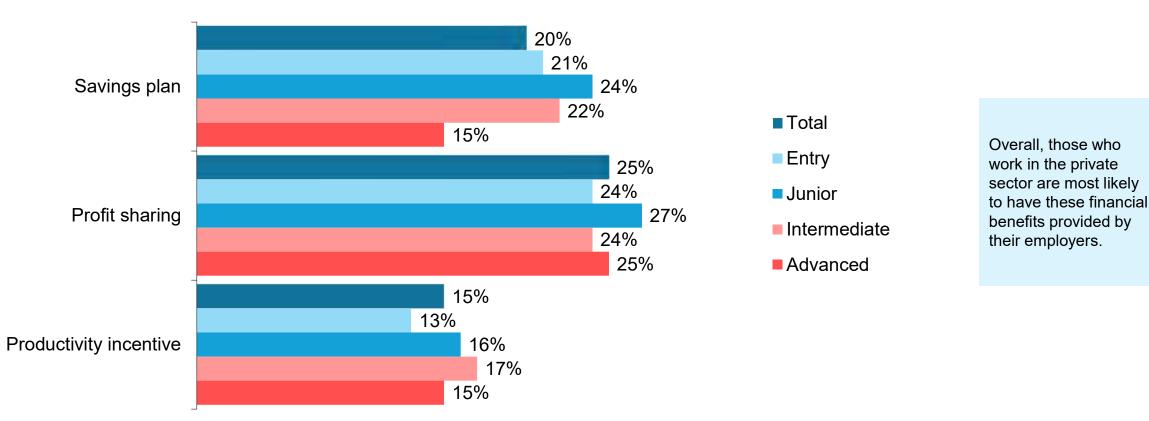
An Examination of Benefits Provided by Employers

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Employment Benefits – Financial

Around one-in-five engineers are offered additional financial benefits

Those indicating they are provided with additional financial benefits



Does your employer provide the following benefits to you?

Employment Benefits – Work life

Flexible work hours and leave of absence benefits provided for majorities of engineers

83% 78% Flexible work hours 78% 88% 85% Those who work in the public sector are most 58% Total likely to have a leave of absence benefit 50% Entry provided by their Leave of absence 55% Junior employers. 60% Intermediate 63% Advanced 12% 13% Job sharing 14% 12% 10%

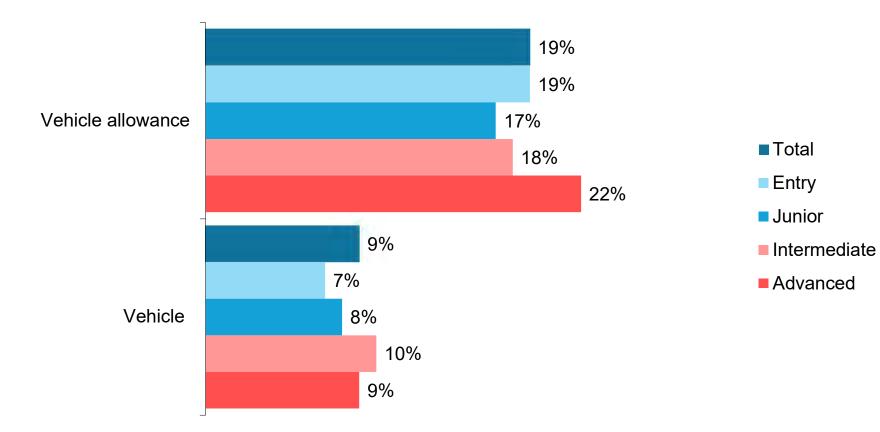
Those indicating they are provided with work life benefits

Does your employer provide the following benefits to you?

Employment Benefits – Vehicle Options

Vehicles or allowances offered by few employers

Those indicating they are provided with vehicle benefits

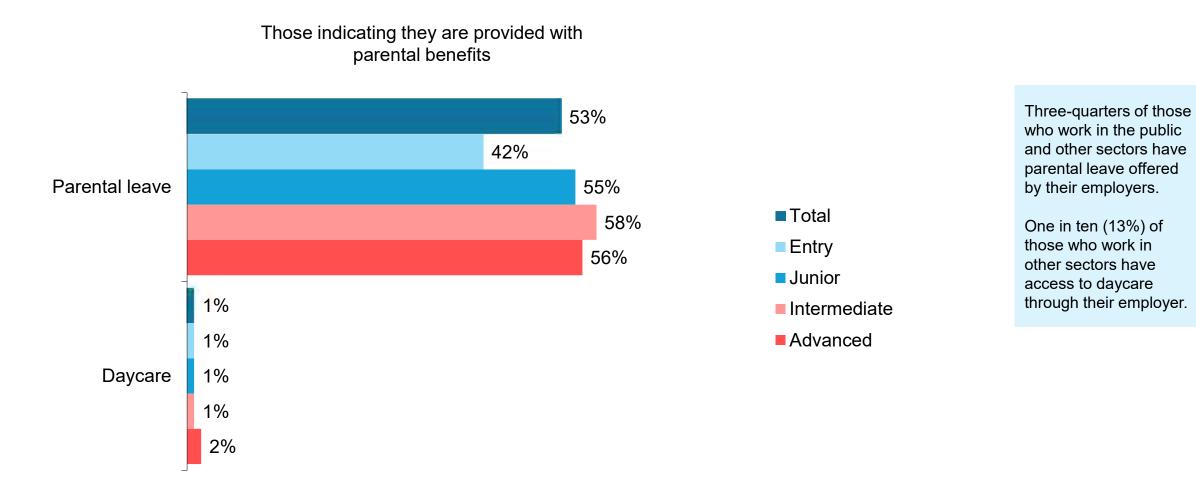


One-quarter of those who work in the public sector have a vehicle allowance offered by their employers.

Does your employer provide the following benefits to you?

Employment Benefits – Parental

Parental leave provided for many, while daycare rarely provided

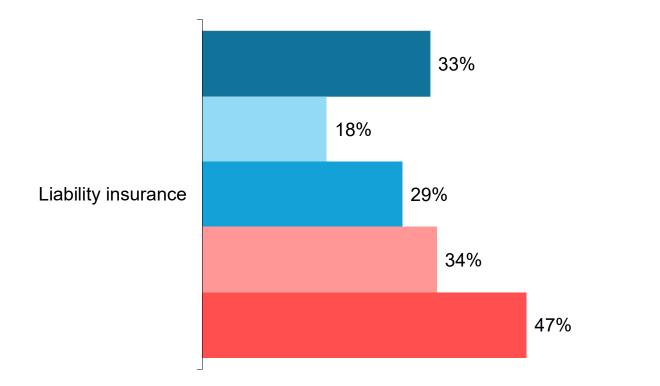


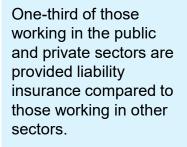
Does your employer provide the following benefits to you?

Employment Benefits – Liability Insurance

Advanced Level engineers most likely to have liability insurance provided by employer

Those indicating they are provided with liability insurance





Total

Entry

Junior

Intermediate

Advanced

Does your employer provide the following benefits to you?

Appendix: Salaries by Sector and Job Function

Industry Sector Salaries: Total

Mean Base # Reported % Reported Minimum Median Maximum Salary Industry sector Total 933 100% \$99,841 \$14,000 \$96.000 \$325,000 Aerospace 61 7% \$100,918 \$58,000 \$94,449 \$187,123 Agricultural/Equipment 33 4% \$82,470 \$51.000 \$78.500 \$159.000 3% \$97,444 \$86,138 \$195,000 Agriculture/Food 24 \$50,000 Biomedical 5 1% \$80,145 \$56,000 \$80,000 \$120,000 Chemical 3 0% \$122,443 \$102.000 \$130,000 \$135,328 Communications 1 0% \$160,000 \$160,000 \$160,000 \$160,000 8 1% \$130.000 Computer/Software \$107.312 \$81.000 \$109,000 90 10% Construction \$104.079 \$44,081 \$99.200 \$210,000 213 23% \$96,716 \$46,000 \$87,800 \$245,000 Consulting 12 1% \$135,228 \$132,000 \$245,000 Education \$83,000 1% \$52,500 Electronics 12 \$95,200 \$88.750 \$139,000 Environmental 16 2% \$93.281 \$58,610 \$80,312 \$207.000 Health Care 11 1% \$112,400 \$82.000 \$112,000 \$190,000 Heavy Electrical 2 0% \$85,100 \$70,200 \$85,100 \$100,000 Manufacturing 111 12% \$87,226 \$14,000 \$75,000 \$325,000 \$140,000 Mechanical Equipment 2% \$86.204 \$53,000 \$80.000 16 Metals - Fabricating 3 0% \$105,000 \$55,000 \$60,000 \$200,000 Metals - Primary 3 0% \$125,258 \$112,262 \$120,000 \$143,511 Mineral Exploration 4 0% \$104,707 \$82,500 \$95,000 \$136,620 17 2% \$95,339 \$57,000 \$90,000 \$140,559 Mining Municipal 4 0% \$108,560 \$94.000 \$105,120 \$130,000 Petroleum 11 1% \$109,936 \$40,000 \$99,000 \$182,000 1% \$98,452 \$135,000 Pharmaceutical 8 \$99.363 \$50.000 3 0% Regulatory body \$152,639 \$111.000 \$147,881 \$199.035 Research & Development 10 1% \$94.518 \$55.240 \$92,000 \$126.325 1% Telecommunications 10 \$105,050 \$48.000 \$94,500 \$225.000 60 Transportation 6% \$98.096 \$42.000 \$95.000 \$165,000 Transportation Equipment 7 1% \$72.796 \$55.000 \$63,000 \$100,572 Utilities (Gas, Hydro, Water) 147 16% \$114.346 \$51.520 \$115.000 \$235.000 28 3% Other \$93,512 \$25.276 \$85,000 \$145,000

Industry Sector Statistics

Industry Sector Salaries: Engineers

Industry Sector Statistics (Engineers)

| | | # Reported | % Reported | Mean Base Salary | Minimum | Median | Maximum |
|-----------------|-------------------------------|------------|------------|---------------------|-----------|-----------|-----------|
| Industry sector | Total | 647 | 100% | \$111,956 | \$46,000 | \$110,000 | \$325,000 |
| | Aerospace | 47 | 7% | \$108,583 | \$66,320 | \$104,000 | \$187,123 |
| | Agricultural/Equipment | 19 | 3% | \$95,920 | \$56,500 | \$94,000 | \$159,000 |
| | Agriculture/Food | 16 | 2% | \$107,558 | \$50,000 | \$96,000 | \$195,000 |
| | Biomedical | 3 | 0% | \$93,333 | \$80,000 | \$80,000 | \$120,000 |
| | Chemical | 3 | 0% | \$122,443 | \$102,000 | \$130,000 | \$135,328 |
| | Communications | 1 | 0% | \$160,000 | \$160,000 | \$160,000 | \$160,000 |
| | Computer/Software | 7 | 1% | \$106,929 | \$81,000 | \$108,000 | \$130,000 |
| | Construction | 66 | 10% | \$116,666 | \$72,000 | \$117,000 | \$210,000 |
| | Consulting | 145 | 22% | \$107,882 | \$46,000 | \$101,800 | \$245,000 |
| | Education | 11 | 2% | \$139,340 | \$83,000 | \$140,000 | \$245,000 |
| | Electronics | 6 | 1% | \$116,945 | \$80,000 | \$133,225 | \$139,000 |
| | Environmental | 7 | 1% | \$119,646 | \$77,523 | \$104,000 | \$207,000 |
| | Health Care | 8 | 1% | \$119,625 | \$84,500 | \$114,000 | \$190,000 |
| | Heavy Electrical | 1 | 0% | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| | Manufacturing | 57 | 9% | \$108,821 | \$59,000 | \$96,630 | \$325,000 |
| | Mechanical Equipment | 9 | 1% | \$98,222 | \$68,000 | \$93,000 | \$140,000 |
| | Metals - Fabricating | 1 | 0% | \$200,000 | \$200,000 | \$200,000 | \$200,000 |
| | Metals - Primary | 2 | 0% | \$131,756 | \$120,000 | \$131,756 | \$143,51 |
| | Mining | 5 | 1% | \$119,912 | \$90,000 | \$130,000 | \$140,55 |
| | Municipal | 4 | 1% | \$108,560 | \$94,000 | \$105,120 | \$130,000 |
| | Petroleum | 5 | 1% | \$141,500 | \$90,500 | \$138,000 | \$182,00 |
| | Pharmaceutical | 7 | 1% | \$106,415 | \$92,000 | \$100,000 | \$135,00 |
| | Regulatory body | 2 | 0% | \$173,458 | \$147,881 | \$173,458 | \$199,03 |
| | Research & Development | 5 | 1% | \$113,284 | \$90,000 | \$120,254 | \$126,32 |
| | Telecommunications | 6 | 1% | \$128,417 | \$88,000 | \$108,750 | \$225,000 |
| | Transportation | 46 | 7% | \$105,443 | \$68,000 | \$104,500 | \$165,000 |
| | Transportation Equipment | 4 | 1% | \$80,393 | \$60,000 | \$80,500 | \$100,57 |
| | Utilities (Gas, Hydro, Water) | 136 | 21% | \$117,380 | \$51,520 | \$118,000 | \$235,000 |
| | Other | 18 | 3% | \$106,212 | \$76.000 | \$107.000 | \$145,000 |

Industry Sector Salaries: Geoscientists

| | | # Reported | % Reported | Mean Base Salarv | Minimum | Median | Maximum |
|-----------------|------------------------|------------|------------|---------------------|-----------|-----------|-----------|
| Industry sector | Total | 14 | 100% | \$99,041 | \$40,000 | \$95,000 | \$178,600 |
| | Consulting | 1 | 7% | \$178,600 | \$178,600 | \$178,600 | \$178,600 |
| | Environmental | 1 | 7% | \$83,100 | \$83,100 | \$83,100 | \$83,100 |
| | Manufacturing | 1 | 7% | \$72,000 | \$72,000 | \$72,000 | \$72,000 |
| | Metals - Primary | 1 | 7% | \$112,262 | \$112,262 | \$112,262 | \$112,262 |
| | Mineral Exploration | 3 | 21% | \$115,810 | \$95,000 | \$115,810 | \$136,620 |
| | Mining | 3 | 21% | \$97,833 | \$87,500 | \$96,000 | \$110,000 |
| | Petroleum | 2 | 14% | \$73,500 | \$40,000 | \$73,500 | \$107,000 |
| | Research & Development | 1 | 7% | \$92,000 | \$92,000 | \$92,000 | \$92,000 |
| | Other | 1 | 7% | \$77,448 | \$77,448 | \$77,448 | \$77,448 |

Industry Sector Statistics (Geoscientists)

Industry Sector Salaries: EITs / GITs

Industry Sector Statistics (EITs/GITs)

| | | # Reported | % Reported | Mean Base Salarv | Minimum | Median | Maximum |
|-----------------|-------------------------------|------------|------------|---------------------|-----------|-----------|-----------|
| Industry sector | Total | 258 | 100% | \$67,927 | \$14,000 | \$65,000 | \$143,000 |
| | Aerospace | 14 | 5% | \$73,207 | \$58,000 | \$72,000 | \$94,898 |
| | Agricultural/Equipment | 14 | 5% | \$64,216 | \$51,000 | \$60,250 | \$88,000 |
| | Agriculture/Food | 8 | 3% | \$75,771 | \$56,500 | \$63,500 | \$108,000 |
| | Biomedical | 2 | 1% | \$60,362 | \$56,000 | \$60,362 | \$64,724 |
| | Computer/Software | 1 | 0% | \$110,000 | \$110,000 | \$110,000 | \$110,000 |
| | Construction | 24 | 9% | \$63,799 | \$44,081 | \$63,500 | \$91,000 |
| | Consulting | 58 | 22% | \$65,210 | \$49,500 | \$64,800 | \$105,000 |
| | Electronics | 5 | 2% | \$73,454 | \$52,500 | \$70,000 | \$99,000 |
| | Environmental | 7 | 3% | \$64,218 | \$58,610 | \$65,000 | \$70,000 |
| | Health Care | 3 | 1% | \$83,500 | \$82,000 | \$83,500 | \$85,000 |
| | Heavy Electrical | 1 | 0% | \$70,200 | \$70,200 | \$70,200 | \$70,200 |
| | Manufacturing | 53 | 21% | \$64,697 | \$14,000 | \$63,000 | \$104,040 |
| | Mechanical Equipment | 7 | 3% | \$68,178 | \$53,000 | \$66,500 | \$84,886 |
| | Metals - Fabricating | 2 | 1% | \$57,500 | \$55,000 | \$57,500 | \$60,000 |
| | Mineral Exploration | 1 | 0% | \$82,500 | \$82,500 | \$82,500 | \$82,500 |
| | Mining | 8 | 3% | \$78,838 | \$57,000 | \$84,750 | \$96,000 |
| | Petroleum | 3 | 1% | \$89,767 | \$73,000 | \$97,300 | \$99,000 |
| | Pharmaceutical | 1 | 0% | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| | Regulatory body | 1 | 0% | \$111,000 | \$111,000 | \$111,000 | \$111,000 |
| | Research & Development | 4 | 2% | \$64,080 | \$55,240 | \$57,000 | \$80,000 |
| | Telecommunications | 4 | 2% | \$70,000 | \$48,000 | \$71,500 | \$89,000 |
| | Transportation | 14 | 5% | \$69,931 | \$42,000 | \$64,734 | \$110,000 |
| | Transportation Equipment | 3 | 1% | \$62,667 | \$55,000 | \$63,000 | \$70,000 |
| | Utilities (Gas, Hydro, Water) | 11 | 4% | \$73,380 | \$60,600 | \$71,500 | \$108,000 |
| | Other | 9 | 3% | \$71,308 | \$25,276 | \$68,000 | \$143,000 |

Job Function Salaries: Total

| | | # Reported | % Reported | Mean Base Salary | Minimum | Median | Maximum |
|------------------------|-------------------------|------------|------------|---------------------|-----------|-----------|-----------|
| Principal job function | Total | 933 | 100% | \$99,841 | \$14,000 | \$96,000 | \$325,000 |
| | Administrative Services | 5 | 1% | \$186,907 | \$142,500 | \$199,035 | \$225,000 |
| | Computer Services | 3 | 0% | \$114,983 | \$110,000 | \$111,000 | \$123,948 |
| | Design | 260 | 28% | \$83,210 | \$25,000 | \$75,857 | \$165,000 |
| | Maintenance | 21 | 2% | \$99,979 | \$42,000 | \$102,000 | \$129,056 |
| | Management | 191 | 20% | \$132,672 | \$57,000 | \$127,000 | \$325,000 |
| | Marketing/Sales | 15 | 2% | \$94,107 | \$51,000 | \$83,250 | \$245,000 |
| | Mineral Exploration | 6 | 1% | \$88,103 | \$40,000 | \$87,250 | \$136,620 |
| | Mining | 4 | 0% | \$88,000 | \$75,000 | \$90,000 | \$97,000 |
| | Planning | 37 | 4% | \$106,905 | \$50,000 | \$111,000 | \$165,000 |
| | Production | 36 | 4% | \$76,040 | \$14,000 | \$72,570 | \$145,000 |
| | Project Management | 197 | 21% | \$96,395 | \$54,000 | \$94,528 | \$198,000 |
| | Quality Assurance | 25 | 3% | \$76,780 | \$50,000 | \$73,000 | \$130,000 |
| | Research & Development | 31 | 3% | \$94,715 | \$50,000 | \$92,000 | \$150,000 |
| | Software Development | 20 | 2% | \$93,686 | \$61,360 | \$96,199 | \$133,225 |
| | Teaching | 9 | 1% | \$124,073 | \$83,000 | \$117,000 | \$164,000 |
| | Technical Support | 49 | 5% | \$97,712 | \$51,520 | \$105,127 | \$140,000 |
| | Other | 24 | 3% | \$87,326 | \$25,276 | \$84,050 | \$150,000 |

Job Function Statistics